

Dear Partner,

Congratulations - you are about to start your own business venture!

How successful you are depends mostly on yourself - how much time you put into it, how well you know our products and their health benefits and also the way you tell others about them. But it also depends on how we support you. The following terms have been carefully designed to help you succeed and to enable us to support you as best we can.

For us, this is not just about a business. Our 100% Naturally Grown Premium Raw Virgin Coconut Oil are manufactured in an environmentally friendly way combined with great social consideration for all involved parties. And it is also about caring for our fellow mankind by providing them with the safest, most edible and healthy natural oil in the world at a price that most people can afford.

We believe our partnership is about a vision of a beautiful and prosperous business relationship with sustainability through honesty always in mind.

Thank you for sharing our vision and we hope you to prosper through starting this new business venture!!

Kind regards,

Maricel Jonsson

Owner

Your business venture begins upon registering on the enclosed application form. Once approved, registered and purchased your Start Pack+++ you're good to go.

The Start Pack+++ are meant to function as a product tester so your customers can experience first-hand the high quality of the products and be amazed at the affordable prices! Research has shown that the majority of Filipinos purchase their personal care products based package design, scent and how the product feels on their skin. The sample pack is meant to help you, as a new Partner to share the products with your prospective customers.



Components of starter kit are subject to change without prior notice. If variant listed is not available, substitution of another variant of equal value will be made w/o prior notice. Start Pack+++ contents effective June, 2019.

SELLING & PRICING

Share your knowledge about the health benefits from Virgin Coconut Oil to all your contacts and get their orders. While you buy it at a discounted price, they will purchase it from you at Suggested Retail Price (SRP) or higher, and you get to keep the profit.

For online re-selling, the online price MUST match the current Koko Oil price. If our price is at regular price, the Partner must also follow the regular price.

If our price is at promo price, the Partner must also follow the promo price. Thus, it is the Partner responsibility to make sure that his/her online price is reviewed monthly or whenever a new pricing comes out so that he/she can make the necessary pricing alignments.



Start Pack+++ are freight included.

There are some very important things that you should always have on hand: Product Sample and Prospecting Flyers. These have already been included in your Start Pack+++.

Anyone unable to maintain a purchase for three consecutive months, will be considered inactive. An inactive Partner is not entitled to any discount and hence buys at SRP.

ORDERING INFORMATION

A) Order Placement

You place your orders directly with our Office via e-mail info@koko.ph

B) Payment

Orders need to be paid in full prior to delivery through any of the following payment methods:

Bank Deposit*

Account Name: Leyte Koko Oil Inc.



Account Number: PNB Account 313610065065



Account Number: Metrobank Account 4933493306031

* Please call 0977-872 0010 or email <u>info@koko.ph</u> once you have deposited, so we can verify the payment. Interbank fund transfers are possible; however, processing charges are automatically deducted. Kindly ensure that the amount of fund transfer covers the whole amount of the order including the charges.



PayPal please send payment to info@koko.ph

C) Returns

Any faulty or less than perfect items will be replaced free of charge, as long as the defect was our fault. Determination of fault is at our discretion. The item in question must also be returned within 15 days of delivery and provided that it is unused and is in resalable condition.

^{*}Unsold stock can be returned for credit within 30 days from date of purchase as long as it has not been opened/used and is in perfect condition.

We also give our Partners 30 days* from purchase date to decide on their satisfaction with our product. For any reason you are unhappy with the product, you may return it to us and have it replaced with a different product or for credit on your account.

*Must be returned to Koko Oil at customer's expense

D) Missing Items

In the event that there is a missing item from your order, this must be reported to us within 24 hours from the time of delivery. This will be verified by our Customer Service Team and will be replaced accordingly.

For more information, you can contact Team Koko Oil, Monday-Friday between 8am-5:00 pm, Globe 0977-872 0010, Smart 0949-994 1841 or email: info@koko.ph

Partner tern	ns may be modified	without prior	notice
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APPLICATION FORM - PARTNER

MARKET

What city / region do you cover:	Describe your market size in numbers of people:	
Are you a retailer or wholesaler:	Are you selling online, in physical stores or mouth	
	to mouth:	
What is your main purpose of use for Virgin Coconut	Oil (multiple answers ok):	
Health Beauty Cooking Food	Oral Food supplement	
Industrial Other:		
Other:		
COMPANY		
What year was your company founded:	How many employees does your company have:	
Do you sell Virgin Coconut Oil today (yes / no):	Describe what other products your company sell:	
Other:		
Other.		
CONTACT INFORMATION		
Company*:	Mrs., Mr.*:	
Family Name*:	First Name*:	
Street Address / Barangay*:	ZIP Code, City*:	
TIN*:	Telephone*:	
IIIV.	Telephone*.	
E-mail*:	Website:	
Other:		

(*compulsory statement)

